

Candidate's Name: Dave Knobler

Company Name: Marcus & Millichap

Current Position Title: First Vice President

City of Residence: Sugar Land

Self Storage Experience/Background: Having been a television sportscaster for many years I had no knowledge of the self storage industry when I interviewed with Marcus Millichap in 2010. The interviewer said there was an opening in their self storage group, and I remember sitting and thinking 'how many self storage facilities could there be in Houston? '40-50, ok maybe 100', but when I left the interview I noticed a storage facility for the first time, and I haven't stopped paying attention since. 7 years and dozens of closings later I have enjoyed being submerged into the self storage industry. I interact with numerous owners and vendors on a weekly basis and take a great deal of pride in staying in tune with the industry. Above all, it's been very rewarding as a broker to help my clients meet their financial goals.

Self-Storage Industry Involvement : I've been a member of TSSA since early 2011 and have written articles for the magazine and also participated in a podcast. I attend the TSSA quarterly luncheons on a regular basis, and also the TSSA, ISS and SSA annual trade shows.

Education: Bachelor of Science, Speech Communications. The University of Texas at Austin

Goal One: To see property tax reform and more transparency from the local taxing authorities so that owners can better prepare for taxes.

Goal Two: To help other members get the most out of their membership in the organization.